

MANAGER, CHARTERING - MIAMI, FL

Our client, a leader in the trade of dry bulk goods, is looking for a Manager of Freight to lead their commercial team. In this role, you will run the America's desk, ensuring that business is conducted as per company guidelines. You will utilize and leverage your existing network in the maritime industry to effectively participate in various market segments. We are looking for someone with the following:

- University degree, Master's preferred, Business or Marine Transportation
- 10-15 years commercial marine experience, must be in the dry bulk sector
- Able to effectively communicate with external customers as well as internal stakeholders, including traders, operators and management
- Thorough understanding/knowledge of the dry bulk market, preferably shipping in the Americas and Caribs
- Able to ensure book of business is being leveraged fully, ensure freight pricing is competitive
- Experience evaluating operational risk to create/implement a strategic plan and ensure team is executing
- Spanish language skills a plus
- Must be authorized to work in the United States, no Visa or sponsorship at this time

In return for the above, our client offers a generous base salary, excellent company benefits and a fantastic annual performance bonus. This is an established, international leader in their industry that continues to enjoy year-to-year growth. They have established a great office environment where they value their employees and contributions to the company. If you are looking to leverage your dry bulk chartering/trading experience with a great organization, this may be an opportunity for you.

To apply contact Tim Green at tim@flagshipmgt.com or call 954-577-5100.