

## **President – Marine Terminal Operations - Florida, USA**

Responsible for establishing the company's goals and strategies and presiding over the entire workforce. Our client operates multiple facilities and is seeking an experienced leader. Oversees budgets and ensures resources are properly allocated. Ensures departments meet individual goals. Responsible for overall accountability to shareholders and the board.

### **Primary responsibilities**

- Oversee all other executives and staff within the organization.
- Direct the organization's financial goals, objectives, and budgets.
- Implement the organization's guidelines on a day-to-day basis.
- Develop and implement strategies and set the overall direction of the company
- Provide visionary and strategic leadership for the organization.
- Develop and maintain relationships with industry and government officials that are in the best interest of the company.
- Direct staff, including organizational structure, professional development, motivation, performance evaluation, discipline, compensation, personnel policies, and procedures.

### **Preferred skill and experience**

- Corporate leadership experience at the VP level or higher
- Experience leading a stevedoring or marine terminal facility
- Experience managing staff including organized labor
- Experience with break bulk cargo operations is a must
- Proven ability to promote a safety culture
- Proven ability to develop and manage relationships with customers and suppliers
- Prior P&L responsibility is required

To apply contact Jack Mylott at [jack@flagshipmgt.com](mailto:jack@flagshipmgt.com) or call 954-577-5100.